

Published Rates

1 APRIL 2023 31 MARCH 2024



Night Rates (USD)

| Estate Name / Villa Type (Number of Villas) | RATES in US \$ | | | |
|--|--|-------|---------------------------------------|--------|
| | 2023 - 2024 Green Season RACK ++ | | 2023 - 2024 High Season RACK ++ | |
| Raja Mandaka | | | | |
| 2-Bedroom Master Villa | \$ | 8.585 | \$ | 10.095 |
| Tree House Mamole (Mamole) | | | | |
| 3-Bedroom Estate | \$ | 6.235 | \$ | 7.795 |
| Puncak | | | | |
| 4-Bedroom Villa | \$ | 6.635 | \$ | 8.295 |
| Lantoro | | | | |
| 4-Bedroom Estate | \$ | 5.395 | \$ | 7.495 |
| 2-Bedroom Villa (1) | \$ | 3.165 | \$ | 4.395 |
| 1-Bedroom Villa (2) | \$ | 1.075 | \$ | 1.795 |
| Wamoro | | | | |
| 4-Bedroom Estate | \$ | 5.395 | \$ | 7.495 |
| 2-Bedroom Villa (1) | \$ | 3.165 | \$ | 4.395 |
| 1-Bedroom Villa (2) | \$ | 1.075 | \$ | 1.795 |
| Kasambi | | | | |
| 4-Bedroom Estate | \$ | 5.395 | \$ | 7.495 |
| 2-Bedroom Villa (1) | \$ | 3.165 | \$ | 4.395 |
| 1-Bedroom Villa (2) | \$ | 1.075 | \$ | 1.795 |
| Marangga | | | | |
| 1-Bedroom Villa Raja Marangga Duplex (1) | \$ | 2.155 | \$ | 2.995 |
| 1-Bedroom Villa Marangga (4) | \$ | 2.155 | \$ | 2.995 |
| Lamba | | | | |
| 1-Bedroom Villa Raja Lamba Wave Front (1) | \$ | 1.725 | \$ | 2.395 |
| 1-Bedroom Villa Lamba Wave Front (2) | \$ | 1.725 | \$ | 2.395 |
| Lulu Amahu | | | | |
| 2-Bedroom Family Villa (1) | \$ | 2.015 | \$ | 2.795 |
| 1-Bedroom Family Villa (1) | \$ | 1.505 | \$ | 2.095 |
| Kanatar | | | | |
| 1-Bedroom Villa Raja Kanatar Duplex (2) | \$ | 1.865 | \$ | 2.595 |
| 1-Bedroom Villa Kanatar (2) | \$ | 1.505 | \$ | 2.095 |
| Rack / Published Rates are exclusive of 21% government tax & service charge Extra Person, Government tax & service charge are non-commissionable RATES ARE PER VILLA PER NIGHT AND BASED ON SINGLE / DOUBLE ROOM OCCUPANCY | | | | |

Green Season

15 OCT 2023 - 15 DEC 2023

15 JAN 2024 - 31 MARCH 2024

High Season

1 APRIL 2023 - 14 OCT 2023

16 DEC 2023 - 14 JAN 2024



Minimum Night Stay

A minimum stay of 3 nights is required all year round EXCEPT in High Season when a minimum of 5 nights must be booked.

Room Rate Inclusions

- All meals - breakfast, lunch, dinner, morning/afternoon snacks and all non-alcoholic drinks
- Complimentary Premium Wi-Fi
- Minibar (1 full re-stock per day)
- Laundry service for 6 pieces of clothing, per person, per day (dry cleaning not available at the resort)
- Tour of the Sumba Foundation projects
- Water activities: paddle boarding and snorkeling around Nihiwatu beach (weather permitting)
- Scheduled group yoga & meditation classes at the yoga pavilion

Please note that all additional activities and services, not stated in the above, including alcoholic beverages, fishing trips, boat excursion, jet ski, tow surfing, spear fishing, private Yoga/Pilates/TRX instruction, private surf lesson, waterfall treks, additional surf spots on Occy's Left, spa treatments, boutique purchases, private discovery trips and babysitter services, are available at additional charges.



Maximum Villa Occupancy & Extra Person Rates

| Estate / Villa Type (Number of Villas) | No. of Guests Allowed per Villa | | |
|---|---------------------------------|-----------------------|--------------------------|
| | ADULTS | ADULT /CHILDREN | EXTRA COST |
| Raja Mandaka | | | |
| 2-Bedroom Master Villa (A&B) | 4 | | |
| Tree House Mamole | | | |
| 3-Bedroom Estate | 6 | | INCLUDED IN NIGHTLY RATE |
| Puncak | | | |
| 4-Bedroom Estate | 6 | 2 (UP TO 11 YRS ONLY) | INCLUDED IN NIGHTLY RATE |
| Lantoro | | | |
| 4-Bedroom Estate | 8 | 3 | EXTRA COST (SEE BELOW) |
| 2-Bedroom Villa (1) | 4 | 1 | EXTRA COST (SEE BELOW) |
| 1-Bedroom Villa (2) | 2 | 1 | EXTRA COST (SEE BELOW) |
| Wamoro | | | |
| 4-Bedroom Estate | 8 | 3 | EXTRA COST (SEE BELOW) |
| 2-Bedroom Villa (1) | 4 | 1 | EXTRA COST (SEE BELOW) |
| 1-Bedroom Villa (2) | 2 | 1 | EXTRA COST (SEE BELOW) |
| Kasambi | | | |
| 4-Bedroom Estate | 8 | 3 | EXTRA COST (SEE BELOW) |
| 2-Bedroom Villa (1) | 4 | 1 | EXTRA COST (SEE BELOW) |
| 1-Bedroom Villa (2) | 2 | 1 | EXTRA COST (SEE BELOW) |
| Marangga | | | |
| 1-Bedroom Raja Marangga Duplex (1) | 2 | 1 | EXTRA COST (SEE BELOW) |
| 1-Bedroom Villa Marangga (4) | 2 | 0 | - |
| Lamba | | | |
| 1-Bedroom Raja Lamba Wave Front (1) | 2 | 0 | - |
| 1-Bedroom Lamba Wave Front (2) | 2 | 0 | - |
| Lulu Amahu | | | |
| 2-Bedroom Family (1) | 2 | 2 (UP TO 11 YRS ONLY) | INCLUDED IN NIGHTLY RATE |
| 1-Bedroom Family Villa (1) | 2 | 1 (UP TO 11 YRS ONLY) | EXTRA COST (SEE BELOW) |
| Kanatar | | | |
| 1-Bedroom Villa Raja Kanatar Duplex (2) | 2 | 1 | EXTRA COST (SEE BELOW) |
| 1-Bedroom Villa Kanatar (2) | 2 | 1 | EXTRA COST (SEE BELOW) |

RATES ARE PER VILLA PER NIGHT AND BASED ON SINGLE / DOUBLE ROOM OCCUPANCY

Additional fee applies for children and extra adult

Puncak Estate || the nightly rate covers 6 adults + 2 children up to 11 years old

Lulu Amahu 2-bedroom villa || the nightly rate covers 2 adults + 2 children up to 11 years old

ADDITIONAL PERSON CHARGES

| | |
|--|---------------------------------|
| Adults & Children aged 12 years old & over | US\$ 295++ per person per night |
| Children aged 6-11 years old | US\$ 145++ per person per night |
| Children aged 5 years old & under | Complimentary |

Baby cots can be accommodated (complimentary).

These rates are subject to 11% government tax and 10% service charge and are non-commissionable.



Tour Operator Room Rate Management

Should the tour operator sell the room on a room only or bed and breakfast basis, the mark-up must be equivalent to the resort's best available public rate. The tour operator may not sell or resell the contracted rates to any third party who uses the internet as a medium of advertising/distribution without the written consent of the Resort.

Rate Amendments

NIHI Sumba reserves the right to amend or change the rates as demanded by the business. The amendment or change will be communicated accordingly.

In the event the amendment or change is notified via email, the email acknowledgement by the agent/company representative will be considered as a formal acceptance of the notification and therefore no rate dispute will be entertained.

Deposit Policy and Payment Details

- A 25% deposit is required at the time of booking
- The balance of 75% is required 3 months prior to arrival

Cancellation Conditions

NIHI Sumba bookings are typically made one year to six months in advance and most international flights inbound to Indonesia are fully booked two to three months prior to planned arrival dates. Therefore, we have little chance to re-sell cancelled accommodation and must treat cancelled bookings as unrecoverable.

Cancellations must be received by NIHI Sumba IN WRITING either by email or fax. Bookings cancelled or reduced in number are charged as indicated below:

Cancellation Policy for booking made until 31 March 2023:

- 31 days before arrival = 100% refundable
- 30 days or less = 100% of the total booking

Cancellation Policy for bookings made from 1 April 2023 onward:

- 91 days before arrival = 100% refundable
- 90 - 61 days before arrival = 50% of total booking
- 60 - 31 days before arrival = 75% of total booking
- 30 days or less = 100% of the total booking

No refund will be given for no-show or days not used resulting from early check-out. In case of late arrival, the resort will be pleased to extend a stay, provided there are villas available, however, the resort cannot be held accountable for any flight delays or cancellations.



Check-In / Check-Out

CHECK-IN 2.00 pm

CHECK-OUT 11.00 am

Flights & Airport Transfers

Sumba is 400km east of Bali and an hour by air from Bali's Ngurah Rai International Airport. There are regular daily flights with two domestic airlines between Bali and Sumba.

NIHI Sumba's office in Bali can arrange domestic flights and ticketing from Bali to Sumba and vice versa. The flights will be through Tambolaka, the closer airport in West Sumba unless flight dates or travel schedules require flights to be booked via Waingapu Airport in East Sumba.

Please be advised that from time to time there may be flight schedule changes or delays. To avoid any inconvenience with your international flight connection, we recommend staying overnight in Bali when departing Sumba and booking your flights out of Indonesia to depart on the following day.

FLIGHT SCHEDULES *(subject to change without notice)*

Denpasar, Bali (DPS) to Tambolaka, Sumba (TMC)

| | | |
|-----------|--------------------|-------------------------|
| Nam Air | ETD Bali 09:00 hrs | ETA Tambolaka 10:00 hrs |
| Wings Air | ETD Bali 10:45 hrs | ETA Tambolaka 12:15 hrs |

Tambolaka, Sumba (TMC) to Denpasar, Bali (DPS)

| | | |
|-----------|-------------------------|--------------------|
| Wings Air | ETD Tambolaka 12:35 hrs | ETA Bali 13:55 hrs |
| Nam Air | ETD Tambolaka 16:00hrs | ETA Bali 17:00 hrs |

**Flight time maybe subject to change according to Nam Air and Wings Air schedule*

DOMESTIC FLIGHT COSTS BOOKING VIA NIHI SUMBA

We are pleased to book return flights from Sumba at US\$ 605 net rate per person.

Rate is inclusive of VIP Service upon arrival In Denpasar, Bali, use of the VIP lounges at Bali and Tambolaka airports, baggage allowance up to 20kg, airport taxes, baggage handling and return transfers (shared car) between Tambolaka airport to the resort.

**Rates include 11% government tax and 10% service charge and are non-commissionable. Please note that price for flight ticket may change therefore kindly contact our Travel Designer for our updated price.*

AIRPORT TRANSFERS IN SUMBA

When clients are travelling on flights not booked by NIHI Sumba, airport transfers (shared car) can be booked with the resort at the cost below.

Return transfer from Tambolaka Airport to NIHI Sumba is at US\$ 275++ per couple and US\$ 150++ per single in a shared open safari vehicle. Return Airport transfer on a private car is at US\$ 470++ for a max of 4 people.

**Rates are subject to 11% government tax and 10% service charge and are non-commissionable.*

- PAGE 6 -

Edge of Wildness™

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Surfer Bookings

We want to provide your clients with an unforgettable crowd-free surfing experience and to do so we limit the number of surfers at NIHI Sumba to 10 only. There may be times, due to an extended booking, that an additional surfer is booked for a few days, but generally, we are very much committed to our ten-surfer quota. For groups booking the whole resort there is no limit on the number of surfers - that is left up to the group to decide.

SURF SLOTS CHARGES

Green Season: 1 slot at USD 100++ per person per day

High season: 1 slot at USD 125++ per person per day

**Rate is subject to 11% government tax and 10% service charge and is non-commissionable.*

A maximum of 1 surf slot per villa applies. If your client is a surfer we need to know how many will be surfing at the time of paying the deposit. Adjustments will be made to invoices for additional surfers according to your response.

Please note that only registered surfers will be allowed to surf. Surf lessons and surf safaris (off-site surfing spots) are charged at an additional charge.

Unused surf slots are non-refundable unless the waves are considered too dangerous by the Boathouse Manager. In such circumstances, the refund will be reverted as resort credit.

Surfboards longer than 2.30m (7ft) will have to be sent separately and overland at extra charge due to limited cargo space on all Nam and Wings flights.

Reservations Procedures

All reservations have to be submitted to the resort's reservations department at reservations@nihi.com and are subject to availability. Reservations shall not be binding until written acceptance and confirmation has been received from the resort. A change of name is considered a cancellation and rebooking and is subject to availability at the time of the name change.

In order for us to provide a personalized service a Guest Registration Pre-Arrival questionnaire will be submitted to the Resort for all bookings confirmed.



Insurance

It is a condition of everyone using the rates and services offered by NIHI Sumba, and its owning company PT Indonesia Adventure Sports, that all clients (including individuals, companies and other legal entities) have adequate insurance cover against all risks associated with overseas travel and appropriate medical and other insurance prior to departure from their country of origin. A visit to Indonesia, and particularly a remote destination such as Sumba, entails an element of risk and neither NIHI Sumba, its owning company PT Indonesia Adventure Sports, nor their officers and employees shall be liable in any way for any loss or damages, expenses or costs arising from any incident involving clients (individuals, companies and other legal entities) that may occur whilst using any of the services provided by the NIHI Sumba or third parties contracted.

It is the responsibility of every client (including individuals, companies and other legal entities) to assess their own insurance requirements and to organize appropriate insurance. In the event of failure of any client (individual, company or other legal entity) to comply with these insurance conditions and requirements or to organize appropriate insurance then neither NIHI Sumba, PT Indonesia Adventure Sports, nor their officers or employees, nor any third party contracted by these companies, shall be liable in any way for any loss injury, or damages, expenses or costs arising from any incident while travelling to or at NIHI Sumba.

Validity

The rates & conditions in this agreement are valid from APRIL 01, 2023 to MARCH 31, 2024. Kindly verify and advise us your approval by signing and returning us by facsimile or email. We look forward to providing your clients with an unforgettable experience and to a mutually successful partnership with your company.

